

## Virginia Gianinazzi

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**EDUCATION**                    **Stern School of Business, New York University**, New York, United States  
Visiting Ph.D. Student, September 2018 - present

**Swiss Finance Institute & USI Lugano**, Lugano, Switzerland  
PhD Candidate in Finance, September 2014 - present

**Barcelona Graduate School of Economics**, Barcelona, Spain  
Master in Economics, September 2013 - July 2014

**University of St.Gallen**, St.Gallen, Switzerland  
Bachelor in Economics, September 2008 - January 2012

**RESEARCH INTERESTS**                    Household finance, empirical asset pricing, monetary policy, financial intermediation

**PUBLICATIONS**                    [“Quantitative Easing and Equity Prices: Evidence from the ETF Program of the Bank of Japan”](#) with Andrea Barbon, *forthcoming in the Review of Asset Pricing Studies*

**JOB MARKET PAPER**                    “Framing Bias in Mortgage Refinancing Decisions and Monetary Policy Pass-Through”

This paper shows that households’ mortgage refinancing decisions suboptimally depend on uninformative reference points, imposing a friction to the refinancing channel of monetary policy. I study refinancing behavior in the UK, where on pre-determined dates initial fixed rates reset and mortgagors automatically move onto a reversion rate above market rates. A borrower’s expired fixed rate determines whether failing to refinance is perceived as a loss or as a gain, thus serving as a salient reference point. I find that borrowers for whom inaction implies a relative gain refinance on average 13.4% less than borrowers who face a loss. This evidence is at odds with optimal models of refinancing since future borrowing costs are unrelated to past rates.

**OTHER PAPERS**                    “Default with Positive Equity: Lessons from Europe” with Loriana Pelizzon and Alberto Plazzi

“Securities Lending and Quantitative Easing” with Loriana Pelizzon, Marti Subrahmanyam and Davide Tomio

**PRESENTATIONS**                    2019 NYU Stern (New York, PhD Seminar), Columbia University (New York, PhD Seminar), CREDIT 2019 (Venice, poster session, scheduled), SFI Job Market Workshop (Lausanne, scheduled), Paris December 2019 Finance Meeting (Paris, scheduled)

2018 AFA meeting (Philadelphia, poster session)

2017 OFCE/Science-Po Workshop on Empirical Monetary Economics (Paris), SFI PhD Workshop (Lausanne), SFI Research Days (Gerzensee)

REFERENCES	<p><i>Alberto Plazzi</i>          USI Lugano          Swiss Finance Institute          Via G. Buffi 13          6904 Lugano          alberto.plazzi@usi.ch          +41 (0)58 666 4677</p>	<p><i>Marti G. Subrahmanyam</i>          Stern School of Business          New York University          44 West Fourth Street          New York, NY          msubrahm@stern.nyu.edu          +1 (212) 998-0348</p>	<p><i>Loriana Pelizzon</i>          Goethe University          Research Center SAFE          Theodor-W.-Adorno-Platz 3          60323 Frankfurt am Main          pelizzon@safe.uni-frankfurt.de          +49 (069) 798 30047</p>
REFEREEING	<i>Journal of Empirical Finance</i>		
DISCUSSIONS	“The Value of ETF Liquidity”, by M. Khomyn and T. Putnins FIRS Conference - May 2019, Savannah GA		
TEACHING	USI Lugano, Financial Modelling (master), Assistant to Prof. Francesco Franzoni (Fall 2015-2017)		
OTHER TRAINING	<p>Financial Intermediation (PhD Class, Spring 2019)  <i>NYU Stern - Prof. Alexi Savov and Prof. Philipp Schnabl</i>          Research Topics in Empirical Household Finance (PhD Class, Fall 2018)  <i>NYU Stern - Prof. Johannes Stroebe</i>          EFA Doctoral Workshop on Household Finance (Summer 2018)  <i>Warsaw - Prof. Johannes Stroebe (NYU Stern), Prof. Theresa Kuchler (NYU Stern) and Prof. Joe Vavra (Chicago Booth)</i>          Advanced Course on Banking and Financial Institutions (Fall 2017)  <i>Study Center Gerzensee - Prof. Zhiguo He (Chicago Booth)</i>          Advanced Course on Financial Fragility (Summer 2016)  <i>Study Center Gerzensee - Prof. Itay Goldstein (Wharton School)</i>          Advanced Course on Over-the-Counter Financial Markets (Fall 2015)  <i>Study Center Gerzensee - Prof. Darrell Duffie (Stanford University)</i></p>		
GRANTS & HONORS	<p>SNSF Doc.Mobility Grant, 2018-2019          AFA Student Travel Grant, 2018          Felix Leemann Foundation Grant, 2013</p>		
COMPUTER SKILLS	Python, Stata		
LANGUAGES	English (fluent), Italian (native), German (fluent), French (very good), Spanish (good)		

September 8, 2019