

# THORSTEN WAHLE

Institute of Management and Organization  
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## EDUCATION

<b>New York University</b> , Stern School of Business <i>Visiting PhD</i>	2017-2019
<b>University of Lugano (USI)</b> <i>PhD, Economics</i>	expected 2019
<b>Heidelberg University</b> <i>Master of Science, Economics</i>	2014
<b>Karlsruhe Institute of Technology</b> <i>Bachelor of Science, Economics Engineering</i>	2011

## RESEARCH AND TEACHING INTERESTS

Managerial decision making - (behavioral) strategy - organizational learning - innovation

## RESEARCH

### Working Papers (drafts available upon request)

Wahle, T. & Shapira, Z. 2018. The boiled frog effect in organizational learning: on the possibility of sensing discontinuous versus incremental radical change by experiential learning

Wahle, T., Duarte, J., & Martignoni, D. 2018. Keeping Up with the Joneses: the Social Comparison Trap

Wahle, T. 2016. Unraveling exploration and risk-taking: an experimental investigation

Duarte, J. & Wahle, T. 2018. Good to Great: how knowledge of nth best solutions affects organizational search

### Work in Progress

Hegde, D., Shapira, Z. & Wahle, T. 2018. Learning in the Patent Application Process (data analysis stage)

Eggers, J.P. & Wahle, T. 2018. Learning from Type I and II Errors (experimental data collection stage)

## CONFERENCE PRESENTATIONS AND PROCEEDINGS

### Proceedings

Wahle, T., Duarte, J. 2018. The Liability of Peer Performance Information in Broad Choice Sets (now: Keeping Up with the Joneses: the Social Comparison Trap)  
— *Academy of Management Annual Meeting Proceedings, 2018*

### Conference Presentations

Wahle, T. & Shapira, Z. 2018. The boiled frog effect in organizational learning: on the possibility of sensing discontinuous versus incremental radical change by experiential learning  
— *SMS 38th Annual Conference 2018, Paris*  
— *Carnegie School of Organizational Learning Annual Conference 2018, Pacific Grove*  
— *East Coast Doctoral Conference 2018, New York*

Wahle, T., Duarte, J., & Martignoni, D. 2018. Keeping Up with the Joneses: the Social Comparison Trap  
— *Academy of Management Annual Meeting 2018, Chicago*  
— *Israel Strategy Conference 2017, Haifa*  
— *SMS 36th Annual Conference 2016, Berlin*

### Seminars and Workshops

Wahle, T. & Shapira, Z. 2018. The boiled frog effect in organizational learning: on the possibility of sensing discontinuous versus incremental radical change by experiential learning  
— *NYU Stern PhD seminar 2017, New York*

Wahle, T., Duarte, J., & Martignoni, D. 2018. Keeping Up with the Joneses: the Social Comparison Trap  
— *OMTF 2016 PhD Seminar on Organizations, Management and Theories of the Firm, Zurich*

Wahle, T. 2016. Unraveling exploration and risk-taking: an experimental investigation  
— *AMR-OMT Workshop 2016, Rotterdam*  
— *5th Knowledge, Technology and Organizations Workshop, SKEMA Business School, Sophia Antipolis*

## ACADEMIC EMPLOYMENT

New York University, Stern School of Business <i>Visiting research scholar</i>	2017 – present
University of Lugano, Institute of Management and Organization <i>Doctoral assistant</i>	2014 – 2017
Heidelberg University, Alfred-Weber-Institute for Economics <i>Research assistant</i>	2012 – 2014
FZI Research Center for Information Technology, IPE Information Process Engineering <i>Research assistant</i>	2009 – 2011

## TEACHING

University of Lugano, Institute of Management and Organization 2014 – present  
— *Teaching assistant for “Decision Making” (Master level course)*  
— *Teaching assistant for “Business Analytics” (Master level course)*

Heidelberg University, Alfred-Weber-Institute for Economics 2012 – 2014  
— *Instructor of Neuroeconomics (Bachelor level course)*  
— *Instructor of Microeconomics (Bachelor level course)*  
*Evaluations available upon request*

## SERVICE & MEMBERSHIPS

### Reviewing

— *Reviewer for the annual meeting of the Academy of Management* 2017, 2018  
— *Reviewer for the annual meeting of the European Academy of Management* 2018

### University of Lugano faculty service

— *PhD representative to the faculty council* 2015 – 2016  
— *Organizer of doctoral seminar series* 2017

### Memberships

Academy of Management 2018 – present  
Strategic Management Society 2016 – present  
Young DGAP (German Council on Foreign Relations) 2011 – present

## GRANTS AND AWARDS

*Swiss National Science Foundation* 2017  
Doc.Mobility Fellowship (USD 50,000)

## NON-ACADEMIC EMPLOYMENT

German Federal Ministry of Finance, Directorate-General VII “Financial Market Policy” 2010  
Student consultancy fuks e.V. 2008 – 2014  
Daimler Trucks, Supply Chain Management 2008  
Kautz Zahnradfabrik GmbH 2007  
German Army, Signal battalion 820 2006 – 2007

## SKILLS

Computer: R, MATLAB, Stata, Latex, JavaScript, zTree, ARIS  
Languages: English (fluent), German (native), Italian (intermediate level)

## REFERENCES

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