Paolo Montemurro

Entrepreneur, Lecturer, Investor
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Professional Summary

Founder & CEO of Mont3 Suisse, building AI products, agents and local AI, with a portfolio of in-house products. Lecturer at USI and Glion, teaching AI and blockchain at graduate level. Helped scale digital products for clients up to $75M/year in revenue. Background in quantitative finance, digital innovation, and entrepreneurship.

Experience

Mont3 Suisse SAGL **Lugano**
Founder & CEO *2026 - Present*
Builds AI products: AI agents, local AI running on the client's own machines, web development and workshops. Owns a portfolio of in-house products (VERSO, Know-Your-Client, Auto·Content, Francesca), and stakes in smemarket and homehunt.

USI, Università della Svizzera italiana **Lugano**
Visiting Lecturer *2025 - Present*
· Introduction to Fintech – MSc, 2026 - 2027
· Informatica: Algoritmi e Programmazione – BSc Economics, 2026

Glion Institute of Higher Education **Montreux**
Visiting Lecturer *2023 - Present*
· AI in Hospitality, Entrepreneurship and Innovation – MSc, 2025
· Digital Transformation and AI – MSc Luxury Management, 2025
· Blockchain in Luxury and Hospitality – MSc, 2023 - 2025

EV House Management **Sardinia**
Advisor & Shareholder *2026 - Present*
Shareholder and advisor in a hospitality group managing 100+ apartments and a car rental fleet in Sardinia.

Blockchain Army **Milan**
Co-Founder *2022 - 2025*
Co-founded a tech and marketing agency. Helped grow Banana Gun ($75M/y revenue) and DEXTools ($30M/y revenue). Built marketing automations, growth strategies, and community-driven acquisition for Web3 clients.

DEXTools **Milan**
Ambassador for Italy *2022 - 2025*
Led business development and partnerships for Italy, connecting the platform with projects, exchanges, and communities across the Italian Web3 ecosystem.

Helon **Milan**
Chief Innovation Officer *2021 - 2022*
Led innovation strategy, technology partnerships, and recruitment during the startup phase.

USI, Università della Svizzera italiana **Lugano**
Project Associate *2020 - 2021*
· Research on blockchain provenance for precious metals (Innosuisse grant)
· Co-created Autograder and GradeWallet, blockchain-based academic certification tools
· Research on crypto market microstructure; managed USI Algorand Node

Global Digital Currency Partners **Chicago**
Quantitative Analyst *2019*
Built a proprietary crypto arbitrage platform exploiting cross-exchange price inefficiencies. Developed in Python and SQL, integrated with multiple exchange APIs.

Education

USI, Università della Svizzera italiana **Lugano**
M.Sc in Digital Finance *2018 - 2020*
Highest GPA Award, Finance Master

Università del Piemonte Orientale **Novara**
B.Sc in Economics & Business Management *2016 - 2018*

Università degli Studi di Firenze **Florence**
Economics & Management *2014 - 2016*
Transferred

Skills

- Python, SQL, Django, JavaScript
- Claude ecosystem: API, Claude Code, agents
- LLM applications, RAG, automation
- Local AI: on-premise models, GPU deployment
- Infrastructure: Linux, nginx, PostgreSQL
- Blockchain, DeFi, Smart Contracts, Auditing
- Fintech, Quantitative Trading & Data Analytics
- University Teaching & Enterprise Workshops

Languages

- Italian, Native
- English, C1 Certified
- German, Limited Working

About Me

- Former professional tennis player
- Lifelong learner and passionate teacher
- Competitive gamer
- Pianist in the free time